#### Quint Digital Media Limited

#### (Formerly Gaurav Mercantiles Limited)

Registered Office:3rd Floor, Tower 2B, One Indiabulis Centre, Senapati Bapat Marg, Lower Parel (West) Mumbai-400013 CIN:L74110MH1985PLC176592

Website: www.quintdigitalmedia.com; E mail: cs@gmlmumbai.com; Telephone: +91 22 45404000
Part-I:- Statement of Standalone Un-Audited Financial Results for the Quarter and Half Year Ended September 30, 2020

(Rs. In 000)

		Quarter		Year to date		(Rs. In 000)
		Quarter		Year to	date	
Particulars	Ended 30.09.2020 (Un-Audited)	Ended 30.06.2020 (Un-Audited)	Ended 30.09.2019 (Un-Audited)	Ended 30.09.2020 (Un-Audited)	Ended 30.09.2019 (Un-Audited)	Previous Year Ended 31.03.2020 (Un-Audited)
Income						
Revenue from operations	52,397.91	31,046.20	34,284.00	83,444.11	57,210.00	1,39,980.00
Other income	(23.95)	3,286.96	4,247.92	3,263.01	5,640.06	13,534.02
Total income	52,373.95	34,333.16	38,531.92	86,707.11	62,850.06	1,53,514.02
Expenses						
Employee benefit expenses	18,016.05	40,083.91	56,617.74	58,099.96	1,22,496.13	2,33,878.42
Finance cost	2,659.66	1,671.85	2,511.00	4,331.52	5,419.57	8,889.57
Depreciation and amortization expense	6,108.07	2,330.97	3,516.00	8,439.04	6,973.00	12,541.00
Other expenses	18,399.16	25,842.36	38,004.56	44,241.52	77,890.27	1,73,646.54
Total expenses	45,182.93	69,929.10	1,00,649.30	1,15,112.03	2,12,778.97	4,28,955.53
Profit before exceptional items and tax	7,191.02	(35,595.94)	(62,117.37)	(28,404.91)	(1,49,928.91)	(2,75,441.51)
Exceptional items (net) - Refer note 11	5,736.00	-	-	5,736.00	-	-
Profit before tax	1,455.02	(35,595.94)	(62,117.37)	(34,140.91)	(1,49,928.91)	(2,75,441.51)
Tax expenses						
(a) Current tax	-	-	739.84	-	-	-
(b) Deferred tax	(9,387.78)	46.86	(191.43)	(9,340.92)	(161.37)	(1,077.83)
Profit / (Loss) for the period	10,842.80	(35,642.80)	(62,665.78)	(24,800.00)	(1,49,767.54)	(2,74,363.68)
Other comprehensive income (OCI) (a) Items that will not be reclassified to profit or loss		-			-	-
Remeasurement of the net defined benefit liability/asset, net	308.87	(0.66)	1.18	308.21	1.25	4.69
(b) Items that will be reclassified to profit or loss						-
Total other comprehensive income	308.87	(0.66)	1.18	308.21	1.25	4.69
Total comprehensive income	10,533.93	(35,642.14)	(62,666.95)	(25,108.21)	(1,49,768.79)	(2,74,368.36)
Basic earning per share	2.63	(8.91)	(15.67)	(6.28)	(43.92)	(74.06)
Diluted earning per share	1.38	(8.91)	(15.67)	(6.28)	(43.92)	, ,

By order of the Board of Directors For Quint Digital Media Limited

Parshotam Dass Agarwal Chairman and Non-executive Independent Director DIN 00063017

Place: Delhi

**Date** : November 14, 2020

#### QUINT DIGITAL MEDIA LIMITED (Formerly Gaurav Mercantiles Limited) Balance sheet as at 30 Sep 2020

	Acat	(Rs. In 000)	
Statement of Assets and Liabilities	As at 30 Sep, 2020	As at 31 Mar, 2020	
ASSETS	30 3cp, 2023	51 Mai, 2020	
Non-current assets			
Property, plant and equipment	16,708.75	18,515.44	
Right to use assets	29,456.79	-	
Intangible assets	17,101.05	67.32	
Financial assets			
Loans	2,125.69	-	
Deferred tax assets	61,072.51	1,078.04	
Income tax assets (net)	555.52	505.85	
Other non-current assets	22,197.78	27,400.29	
Total non-current assets	1,49,218.08	47,566.92	
Current assets			
Financial assets			
Investments	75,346.73	-	
Trade receivables	48,983.02	42,169.18	
Cash and cash equivalents	6,180.27	2,89,933.48	
Loans	-	3,037.84	
Other financial assets	35,719.73	-	
Other current assets	3,156.30	5,153.91	
Total current assets	1,69,386.04	3,40,294.41	
Total assets	3,18,604.13	3,87,861.33	
EQUITY AND LIABILITIES			
Equity			
Equity share capital	40,000.00	20,000.00	
Instruments entirely equity in nature	· -	20,000.00	
Other equity	84,373.33	3,08,233.56	
Total equity	1,24,373.33	3,48,233.56	
Liabilities			
Non-current liabilities			
Financial liabilities			
Borrowings	2,101.20	-	
Lease liabilities	24,992.59	-	
Provisions	11,130.18	10,824.74	
Total non-current liabilities	38,223.98	10,824.74	
Current liabilities			
Financial liabilities			
Borrowings	1,20,078.74	-	
Lease liabilities	4,931.42	-	
Trade payables	20,809.39	19,405.64	
Other financial liabilities	7,243.59	8,209.30	
Other current liabilities	2,486.55	743.04	
Provisions	457.14	445.05	
Total current liabilities	1,56,006.81	28,803.03	
Total liabilities	1,94,230.79	39,627.77	
Total Equity and Liabilities	3,18,604.13	3,87,861.33	

By order of the Board of Directors For Quint Digital Media Limited

Parshotam Dass Agarwal

Chairman and Non-executive Independent Director

DIN 00063017

Place: Delhi

Date: November 14, 2020

#### QUINT DIGITAL MEDIA LIMITED

Cash flow statement for the period ended 30 Sep 2020

(Rs. In 000)

			(Rs. In 000)
Particulars		For the period ended 30 Sep, 2020	For the period ended 30 Sep, 2019
Cash flows from operating activities			
Net profit before taxation		(34,140.91)	(1,49,928.91)
Adjustments for non cash expenses and Item shown separately:			
Depreciation		6,108.07	6,972.80
Interest income		-	(4,982.06)
Interest Expenses		2,659.66	5,391.91
Other adjustment for non cash items- acquisition of operation		27,889.27	1,58,731.17
Profit on sale of mutual fund		(3,224.04)	-
Fair Value Loss Gain		49.50	-
Retirement benefit		1,026.75	7.90
Operating profit before working capital changes		368.29	16,192.81
		(2,125.69)	· -
		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	(64.08)
		\ . · · /	_
· · · · · · · · · · · · · · · · · · ·		,	1,278.63
		•	-
			1,111.78
			(15,925.14)
		( ' '	(2,998.06)
			(2,998.00)
			14.86
			14.00
*	(A)		14.86
	()	(02,720,000)	1,100
<u>*</u>			-
		\ . · · /	(1,301.35)
			(2,94,429.97)
Sale of investments		4,72,624.04	
		<del></del>	4,982.06
Net cash flows from investing activities	(B)	(3,70,334.92)	(2,90,749.26)
Cash flows from financing activities			
Proceeds from share warrants		-	1,54,062.50
Proceeds from Long term borrowings		2,130.00	-
Repayment of Long term borrowings		(28.80)	
Proceeds from Short term borrowings		4,20,078.74	-
Repayment of Short term borrowings		(3,00,000.00)	
Interest Paid		(2,659.66)	(5,391.91)
Proceeds from Compulsory convertible preference share		-	85,000.00
Net cash flows from financing activities	(C)	1,19,520.27	2,33,670.60
Net Increase / (decrease) in cash & cash equivalents (A+B+C)		(2.83.753.21)	(57,063.81)
* * * * * * * * * * * * * * * * * * * *			57,482.19
			418.38
		0,100.27	410.50
		50.00	40.50
		58.89	13.52
(b) Balances with banks			-
(i) In current accounts		6,121.38	404.86
(i) In current accounts (ii) In deposit accounts		6,121.38	404.80
	Cash flows from operating activities  Net profit before taxation  Adjustments for non cash expenses and Item shown separately: Depreciation Interest income Interest Expenses Other adjustment for non cash items- acquisition of operation Profit on sale of mutual fund Fair Value Loss Gain Retirement benefit Operating profit before working capital changes (Increase) / Decrease in financial assets non current (Increase) / Decrease in other non current assets Increase / (Decrease) in Long term Provision Increase / (Decrease) in Long term Provision Increase / (Decrease) in the trum Provision (Increase) / Decrease in trade receivable current Increase / (Decrease) in trade payable current Increase / (Decrease) in trade payable current Increase / (Decrease) in other liabilities Cash generated from operations Income tax paid Net cash flows from investing activities  Cash flows from financing activities  Cash flows from financing activities  Proceeds from Long term borrowings Repayment of Long term borrowings Repayment of Long term borrowings Repayment of Short term borrowings Repayment of Short term borrowings Interest Paid Proceeds from Compulsory convertible preference share  Net cash flows from financing activities  Net Increase/(decrease) in cash & cash equivalents (A+B+C) Cash & cash equivalents at beginning of the year Cash & cash equivalents at end of the year (Refer Note No.6) Comprises: (a) Cash in hand	Cash flows from operating activities  Net profit before taxation  Adjustments for non cash expenses and Item shown separately: Depreciation Interest income Interest income Interest Expenses Other adjustment for non cash items- acquisition of operation Profit on sale of mutual fund Fair Value Loss Gain Retirement benefit Operating profit before working capital changes (Increase) / Decrease in financial assets non current (Increase) / Decrease in financial assets current (Increase) / Decrease in financial assets current (Increase) / Decrease in other non current assets Increase / (Decrease) in Long term Provision (Increase) / Decrease in other run current assets (Increase) / Decrease in other current assets (Increase) / Decrease in the current assets (Increase) / Decrease in trade receivable current Increase / (Decrease) in trade payable current Increase / (Decrease) in trade payable current Increase / (Decrease) in trade payable current Increase / (Decrease) in other liabilities  Cash generated from operations Income tax paid  Net cash flows from investing activities  Acquisition of business Addition in Fixed assets Purchase of investments Sale of investments Interest received  Net cash flows from investing activities  Cash flows from financing activities  Cash flows from financing activities  Cash flows from Short term borrowings Repayment of Long term borrowings Repayment of Short term borrow	Cash flows from operating activities           Net profit before taxation         (34,140.91)           Adjustments for non cash expenses and Item shown separately:         6,108.07           Depreciation         6,108.07           Interest income         2,659.66           Coher adjustment for non cash items- acquisition of operation         27,889.27           Profit on sale of mutual fund         (3,224.04)           Fair Value Loss Gain         40,50           Recirement benefit         1,026.75           Operating profit before working capital changes         368.29           (Increase) Decrease in financial assets on current         (2,125.69)           (Increase) Decrease in other non current assets         32,681.89           (Increase) Decrease in financial assets ourrent         (1,225.69)           (Increase) Decrease in other non current assets         1,209.71           (Increase) Decrease in financial assets on current         (8,125.69)           (Increase) Decrease in financial assets on current         (8,125.69)           (Increase) Decrease in financial assets on current         (8,125.69)           (Increase) Decrease in financial assets         (1,209.70)           (Increase) Decrease in financial assets         (8,125.69)           (Increase) Decrease in financial assets         (8,125.69)

By order of the Board of Directors For Quint Digital Media Limited

And

Parshotam Dass Agarwal Chairman and Non-executive Independent Director **DIN 00063017** 

Place: Delhi

Date: November 14, 2020

#### QUINT DIGITAL MEDIA LIMITED

#### (Formerly Gaurav Mercantiles Limited)

#### Notes (contd.):

- 1. The standalone un-audited financial statements are prepared in accordance with the Indian Accounting Standards ("Ind-AS") as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 as amended and in terms of Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015.
- 2. The above results for the quarter and half year ended September 30, 2020 were reviewed by the Audit Committee and have been approved by the Board of Directors at their meeting held on November 14, 2020. The Statutory Auditor has conducted a limited review of the above un-audited financial results and have expressed an unmodified report on the same.
- 3. Un-audited financial results for the quarter and half year ended September 30, 2020 are also available on the website of the Company (www.quintdigitalmedia.com) and on stock exchange website (www.bseindia.com).
- 4. The Company on July 1, 2020, completed the acquisition of the Digital Business, operated under the name and brand name of 'The Quint' (www.thequint.com), from Quintillion Media Private Limited ("QMPL") for a net purchase consideration of Rs 27,72,94,844 (Twenty seven crores seventy two lacs ninety four thousand eight hundred forty four only). The acquisition was approved by the Board of Directors of the Company in their meeting held on May 6, 2020 and by the shareholders of the Company through Postal Ballot on June 14, 2020.

QMPL and the Company are ultimately controlled by Mr. Raghav Bahl and Ms. Ritu Kapur, both, before and after the acquisition, the acquisition is categorised as a common control business combination in terms of Appendix C of IndAS 103 - Business Combination. Thus, the assets and liabilities of Digital Business have been recorded at their carrying amounts and no adjustment has been made to reflect fair values or recognise any new assets or liabilities. In terms of Appendix C of IndAS 103, the Company has restated its comparative financial statements for the financial year 2019-20 and the results for the previous periods as if the acquisition had occurred on April 1, 2019, and has adjusted the difference between the net assets (including reserves) taken over and net purchase consideration under Acquisition Adjustment Reserve.

On account of the acquisition of Digital Business, the management expects that it will be entitled to depreciation on goodwill and other intangibles recorded pursuant to the acquisition under the Income-tax Act, 1961. While the same have not been recognised in the books of the company in terms of Appendix C of Ind AS 103, we assess that there is legal basis to claim the depreciation on the same. Accordingly, the company has recognised a deferred tax asset of Rs. 5,79,12,441 on acquisition with a corresponding credit to Acquisition Adjustment Reserve.

- 5. The Board of Directors, by a circular resolution, on July 17, 2020, allotted 20,00,000 (Twenty Lakhs) Equity Shares having face value of Rs.10 (Rupees Ten only) each pursuant to the conversion of 20,00,000 (Twenty Lakhs) Compulsorily Convertible Preference Shares ("CCPS") having face value of Rs.10 (Rupees Ten only) in ratio of 1:1 as per terms & conditions agreed upon issuance. The Equity Shares have been allotted to the CCPS holders whose names appeared in the Register of Members as on July 9, 2020 (Record Date fixed for this purpose). The BSE Limited vide its notice number 20201009- 47 dated October 9, 2020, has granted the trading approval for 20,00,000 (Twenty Lakhs) Equity Shares of Rs. 10 (Rupees Ten only) each issued at a premium of Rs. 32.50 (Rupees Thirty Two and Paisa Fifty only) to the Promoters and the Non-Promoters on a preferential basis on conversion of CCPS w.e.f. October 12, 2020.
- 6. The shareholders of the Company vide resolution dated June 14, 2020 approved the shifting of the registered office of the Company from the State of Maharashtra to the National Capital Territory of Delhi and consequent amendment to Memorandum of Association of the Company. Post seeking the aforesaid shareholders approval, the Company had filed necessary application with the relevant authorities at the Ministry of Corporate Affairs. The Regional Director, Western Region at Mumbai vide order no. RD/Section13/SRN R43502681/1160, has given approval to shift the registered office of Quint Digital Media Limited (formerly known as Gaurav Mercantiles Limited) ("Company") from the state of Maharashtra to NCT of Delhi. The Company has filed form INC 22 with the registrar of companies of the NCT of Delhi on October 29, 2020. The final acknowledgement for the same is awaited from the registrar to give effect of the said change.
- 7. The shareholders of the Company vide resolution dated June 14, 2020 approved the change in name of the Company from "Gaurav Mercantiles Limited" to "The Quint Media Limited" or "Quint Media Limited" or "The Quint Digital Media Limited" or "Quint Digital Media Limited" or "Quint Digital Media Limited" or any such other name as reserved by the concerned Registrar of Companies/ Central Registration Centre. Post seeking the approval from the shareholders, the Company had filed an application with the BSE Limited seeking approval for the proposed change in name. The in-principle approval and final approval were received from the BSE Limited on August 20, 2020 and September 29, 2020 respectively. Certificate of Incorporation pursuant to change of name from "Gaurav Mercantiles Limited" to "Quint Digital Media Limited" was received from the Registrar of the Companies, Mumbai on September 21, 2020.
- 8. Digital Business creates different kinds of content videos covering multiple genres like documentaries, entertainment, sports, lifestyle, news etc. for its viewers. These videos are viewed over different platforms, its own website and through its channel partners. On account of acquisition of the Digital Business w.e.f July 1, 2020, the management of QDML has assessed that certain content videos have a life which extends beyond one year and has implemented a mechanism to measure the cost of the same. The management accordingly believes that the estimate of useful life of such videos needs a reassessment in line with the overall revenue generation potential, pattern of future economic benefits and costs of such videos. The cost of these 'content videos' is being recognised as internally generated intangible asset and includes all direct attributable costs necessary to create, produce, and prepare the 'content videos' for publication with effect from July 1, 2020. During the quarter ended September 30, 2020, the Company has capitalised Rs 1,99,59,342 (One crore ninety nine lacs fifty nine thousand three hundred forty two only) as intangible assets on account of cost of 'content videos'. The asset will be amortised over its useful life as assessed by the management in compliance with applicable accounting standards.

9. The Company has entered into lease agreement effective from July 01, 2020 and accounted the same under Ind AS 116 'Leases'. Consequently, the Company has recognised a lease liability of INR 3,09,83,920 measured at the present value of the remaining lease payments and right-of-use asset at an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments. The weighted average incremental borrowing rate of 8.18% has been applied to lease liabilities recognised in the balance sheet at the date of July 01, 2020.

On application of Ind AS 116, the nature of expenses has changed from lease rent in previous periods to depreciation cost for the right-ofuse asset, and finance cost for interest accrued on lease liability.

10. Exceptional Items represent costs incurred by the Company in relation to acquisition of the Digital Business from Quintillion Media Private Limited.

11. The SARS-CoV-2 virus responsible for COVID -19 continues to spread across the globe and India, which has contributed to a significant decline and volatility in global and Indian Financial Markets and a significant decrease in the economic activities. On March 11, 2020, the COVID-19 outbreaks were declared as a global pandemic by the World Health Organisation. Numerous governments and companies including the Company has introduced a variety of measures to contain the spread of the virus. On March 24, 2020, the Indian Government had announced a strict 21 days lockdown which had been extended by 19 days and further extended by 2 weeks across the country to contain the spread of virus. COVID-19 presented us an operational challenge and required recalibrating the management methodology for sales, collections, operations, etc. The outcome has enabled most of our employees to work remotely and securely.

The Company's operations were impacted from the month of March 2020 onwards, due to shutdown/restrictions on economic activities following the nationwide lockdown by the Government of India in view of COVID-19, a pandemic caused by the novel Coronavirus. The Company has not recognised any provisions/impairments in the financials towards its assets. The Company has witnessed an increased digital engagement during the pandemic which has led to growth in revenues during the quarter ended September 30, 2020. The impact of Coronavirus on the business will depend on future developments that cannot be reliably predicted as of the reporting date, including the actions to contain or treat the disease and mitigate its impact on affected countries. The impact of the global pandemic might be different from that estimated as of the date of approval of these financial statements and the Company will closely monitor any material changes to future economic conditions.

OD TOTAL

By order of the Board of Directors
For Quint Digital Media Limited

Parshotam Dass Agarwal
Chairman and Non-executive Independent Director
DIN 00063017

Place: Delhi

Date: November 14, 2020



# **ASDJ & ASSOCIATES**

### **Chartered Accountants**

301, 3rd Floor, Park View Plaza, Plot No. 9, LSC-3, Sector-6, Dwarka, New Delhi - 110075 Tel: 011-47008956, E-mail: asdjassociates@gmail.com

## Independent Auditor's Review Report on Review of Interim Standalone Financial Results

To the Board of Directors of Quint Digital Media Limited (formerly known as Gaurav Mercantiles Limited)

- We have reviewed the accompanying statement of Standalone unaudited financial results of Quint Digital Media Limited (formerly known as Gaurav Mercantiles Limited) (the Company) for the quarter and six months ended September 30, 2020 ("the Statement") being submitted by the Company pursuant to the requirement of regulation 33 and 52 of the SEBI (Listing Obligation and Disclosure Requirements) Regulation, 2015, as amended.
- 2. This statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34") prescribed under section 133 of the Company's Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statements based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited, primarily, to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended including the manner in which it is to be disclosed, or that it contains any material misstatement.

Delhi

FRN:033477

For ASDJ & Associates

Chartered Accountants
Firm Registration No.- 033477N

Abhishek Sinha

(Partner) M. No. 504550

UDIN: 20504550AAAAEG2552

Date: 14 November 2020

Place: New Delhi